

GALLERY GROUP SALES POLICY & INSTRUCTIONS (JANUARY 2022)

With all payment options, please collect the **buyers**: <u>NAME, ADDRESS, EMAIL AND PHONE NUMBER</u>. The office cannot process a sale without a <u>completed</u> Sales Worksheet.



ACCEPT A CREDIT CARD PAYMENT (we accept MC, VISA and DISCOVER only)

- 1. Collect the BUYER'S: name, address, email and phone number.
- 2. Fill out the SALES WORKSHEET and send/deliver to the office.
- 3. The office will create an invoice and send a payment link from our credit card processor. The buyer can pay safely and directly from their phone/computer. (At the arranged pick up, the buyer can show you the receipt that the payment went through and is complete.)
- 4. Let the office know that the pickup is complete and YAA will process your commission check within 10-14 days.



ACCEPT A CHECK PAYMENT

- 1. Fill out the SALES WORKSHEET and collect the buyers check and additional info: email and phone number.
- 2. Checks are made payable to: **YAA**. (If the buyer writes the check out to YOU (the artist), follow the steps for a CASH payment.)
- 3. Send/deliver the PAYMENT and WORKSHEET to the office.
- 4. YAA will process the sale and send an email receipt to your buyer and issue you a commission check within 10-14 days.



ACCEPT A CASH PAYMENT

- 1. Collect the BUYER'S: <u>name</u>, <u>address</u>, <u>email and phone number</u>.
- 2. You will keep all of the cash payment, the buyer takes the art.
- 3. ARTIST writes a personal check to YAA for the full amount, including the tax.
- 5. Fill out the SALES WORKSHEET and send/deliver to the office.
- 6. YAA will process the sale and send an email receipt to your buyer and issue you a commission check within 10-14 days.

NOTE: YAA needs the actual money from the sale, pass through our accounts to be filed correctly with the IRS. Therefore, paying just the 10% commission plus the taxed amount is NOT sufficient for our bookkeeping.

TIP: If time is a factor, the speediest and most reliable transaction is always CASH, but **DO NOT forget** to get the buyer's contact information. We cannot create an invoice in our system without it. Thank you.

YAA must have the following information to complete the Sales Transaction.

SELLER'S INFORMATION (ARTIST)

Name:			
Address:			
Phone: Email		Email:	
TITLE OF ARTIMORY			DDIO.
TITLE OF ARTWORK:			
TITLE OF ARTWORK:			PRICE:
TITLE OF ARTWORK:			PRICE:
TITLE OF ARTWORK:			PRICE:
SALE CALCULATION			
PRICE OF THE ART	\$	ON THE TAG IN	THE GALLERY
PA SALES TAX	\$	PRICE X (.06)	YOUR PRICE multiply by (.06) = SALES TAX
TOTAL AMOUNT DUE	\$	PRICE + TAX (CO	OLLECT THIS AMOUNT)
TYPE OF PAYMENT	☐ CREDIT CARD (MC/VISA/DC) ☐ CHECK #		
COMMISSION DUE	ARTIST (90%	5):	YOUR PRICE multiple by (.90) = COMMISSION
BUYER'S INFORMATION			
Name:			
Address:			
Phone: Ema		Email:	
		OFFICE USE O	NLY
PAYMENT REQUEST F	ORM		
COMMISSION – FINE ART SALE GALL		GALLERY GROUP]
DATE RECEIVED: REQUE		QUEST PAYMENT OF:	TO ARTIST LISTED ABOVE
SALES TAX COLLECTED:		Δ 10%:	SUBMITTED BY: