

GALLERY GROUP SALES POLICY & INSTRUCTIONS

With all payment options, please collect the **buyers**: <u>NAME, ADDRESS, EMAIL AND PHONE NUMBER</u>.

Artist is responsible for communication with buyer, delivery of art and remittance of paperwork to YAA.



ACCEPT A CREDIT CARD PAYMENT (we accept MC, VISA and DISCOVER only)

- 1. Collect the BUYER'S: name, address, email and phone number.
- 2. Fill out the SALES WORKSHEET and send/deliver to the office.
- 3. The office will create an invoice and send a payment link from our credit card processor. The buyer can pay safely and directly from their phone/computer. (At the arranged pick up, the buyer can show you the receipt that the payment went through and is complete.)
- 4. Let the office know that the pickup is complete and YAA will process your commission check within 10-14 days.



ACCEPT A CHECK PAYMENT

- 1. Fill out the SALES WORKSHEET and collect the buyers check and additional info: email and phone number.
- 2. Checks are made payable to: <u>YAA</u>. (If the buyer writes the check out to YOU (the artist), follow the steps for a CASH payment.)
- 3. Send/deliver the PAYMENT and WORKSHEET to the office.
- 4. YAA will process the sale and send an email receipt to your buyer and issue you a commission check within 10-14 days.



ACCEPT A CASH PAYMENT

- 1. Collect the BUYER'S: name, address, email and phone number.
- 2. ARTIST will keep all of the cash payment, the buyer takes the art.
- 3. ARTIST writes a personal check to YAA for the full amount, including the tax.
- 5. Fill out the SALES WORKSHEET and send/deliver to the office.
- 6. YAA will process the sale and send an email receipt to your buyer and issue you a commission check within 10-14 days.

NOTE: YAA needs the actual money from the sale, pass through our accounts to be filed correctly with the IRS. Therefore, paying just the 10% commission plus the taxed amount is NOT sufficient for our bookkeeping.

TIP: If time is a factor, the speediest and most reliable transaction is always CASH, but **DO NOT forget** to get the buyer's contact information. We cannot create an invoice in our system without it. Thank you.

----SALES WORKSHEET ON REVERSE----

YAA must have the following information to complete the Sales Transaction.

SELLER'S INFORMATION (ARTIST)

Name:				
Address:				
Phone: Email:		Email:		
TITLE OF ARTWORK:			PRICE:	
TITLE OF ARTWORK:			PRICE:	
TITLE OF ARTWORK:			PRICE:	
SALE CALCULATION				
PRICE OF THE ART	\$	ON THE TAG IN T	ON THE TAG IN THE GALLERY	
PA SALES TAX	\$	PRICE X (.06)	YOUR PRICE multiply by (.06) = SALES TAX	
TOTAL AMOUNT DUE	\$	PRICE + TAX (COL	LECT THIS AMOUNT)	
TYPE OF PAYMENT	CREDIT CARD (MC/VISA/DC) CHECK #			
ARTIST'S COMMISSION (90%)	\$	PRICE X (.90)	YOUR PRICE multiply by (.90) = COMMISSION	
		,		
BUYER'S INFORMATION				
Name:				
Address:				
Phone: Email:		Email:		
		1		
		OFFICE USE ONLY	1	
PAYMENT REQUEST FO)RM (for boo	okkeeper)		
COMMISSION – FINE ART SALE		GALLERY GROUP (EXTERI	ALLERY GROUP (EXTERNAL SALE)	
DATE RECEIVED: REQU		QUEST PAYMENT OF:	TO ARTIST LISTED ABOV	
SALES TAX COLLECTED: YAA 10%: _		A 10%:	SUBMITTED BY:	